



J.M. "Jim" Schultz
Partner
Open Prairie Ventures
400 East Jefferson
Effingham, IL 62401
217.347.1000
jim@openprairie.com

Jim's passion for entrepreneurship and building businesses was born from lessons learned within a family of global entrepreneurs dating back to the creation of the family seed company in 1903. He has carried those lessons throughout his twenty year career as an advisor and investor. Jim has played an active in a multitude of agriculture businesses, including operating experience with the Brazilian-unit of the family soybean business and a farmland syndication business which he co-founded. Today, he is Founder and Managing Partner of Open Prairie Ventures and invests in ag-tech businesses with disruptive technologies.

Open Prairie Ventures is a venture capital firm focused on investing in early and growth-stage Midwest-based companies in the ag-tech and life science sectors. The Open Prairie Ventures II portfolio includes investments in iCyt, a Champaign, Illinois-based animal husbandry

company; Vestaron, an eco-friendly insecticide company with offices located in Kalamazoo, Michigan; KCBioMediX, a Shawnee, Kansas-based neo-natal medical device company and Compact Particle Acceleration Corporation, a cancer treatment device company headquartered in Madison, Wisconsin.

Jim has served on the Board of Directors for several investments and been an active investor and strategic advisor to companies in a wide variety of industries, including: ag-tech, medical device technologies, medical services, semiconductor, construction, financial services, e-commerce, and information technology.

He has served as Chairman of the Board for Prime Banc Corporation (currently \$300 million organization), growing their base revenue during his tenure from \$48 million to \$100 million and expanding to open three denovo branches. Jim also achieved success in purchasing, restructuring and profitably divesting several businesses including an automobile dealership and a medical testing lab. He is a past Chairman of the Board for the Illinois Chamber of Commerce and served in an advisory board capacity to the Federal Reserve Bank of Chicago Small Business Advisory Council.

Jim remains actively involved in philanthropy and community efforts as Founder and Past-President of the Effingham County Community Foundation, President of the Southeastern Illinois Community Foundation, and President of the Cross Foundation.

Jim has an MBA from the Kellogg School of Management at Northwestern University, a Juris Doctorate from DePaul University College of Law, and a Bachelors degree in Business Administration cum laude from Southern Methodist University.

www.OpenPrairie.com